

# IMPROVING THE BOTTOM LINE - THROUGH PEOPLE

## PROFILE

**DARRYL W. HEWITT CONSULTING** is a firm committed to excellence and partnering with our clients to achieve their desired goals. Our services focus on strategic business planning and implementation, leadership development, executive coaching, board development and organizational change initiatives to produce positive, measurable results.

## CORE COMPETENCIES

### Client Collaboration

We work in conjunction with you in designing a solution to meet your needs. Our specialty is working in partnership with the client. We help you work through your key business challenges as well as prepare the organization for accepting and committing to the desired result.

### Data-Driven Strategies

Our firm gathers data with the express purpose of developing initiatives consistent with our findings. This takes the guesswork out of designing an approach to support your organization's culture.

### Customized Solutions

We also recognize that all organizations are not alike. Each organization's culture is unique. Our team understands the importance of designing a solution tailored to your work environment.

### Implementation and Deployment

Our consultants bring specialized expertise to your area of need. We link your strategic plan with the organization's business challenges. This helps develop an intervention to sustain change long after our work is done.

### Evaluation and Follow-Up

We identify the most appropriate indicators for measuring improvement. The client knows exactly when the organization reaches its performance goals.

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**DWH**  
**CONSULTING**

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## Consulting Services

- ✘ Strategic Planning
- ✘ Leadership Development
- ✘ Board Development
- ✘ Conflict Resolution
- ✘ Team Building
- ✘ Research Design
- ✘ Executive Coaching

## Partial Client List

- ✘ Albany State College, Albany, GA
- ✘ American Indians in Science and Engineering, Albuquerque, NM
- ✘ AT&T, San Francisco, CA
- ✘ Black Adoption Research and Placement Center, Oakland, CA
- ✘ California State Automobile Association, San Francisco, CA
- ✘ Chevron, Richmond, CA
- ✘ Chroma Copy Imaging, San Francisco, CA
- ✘ City of Hercules, Hercules, CA
- ✘ Genentech, South San Francisco, CA
- ✘ Horizons of San Francisco, San Francisco, CA
- ✘ Innvision Inc., San Jose, CA
- ✘ It's Just Business Leadership Foundation, Fremont, CA
- ✘ City of Richmond, Richmond, CA
- ✘ Rosedale Community Block Cluster Inc., Pittsburgh, PA
- ✘ San Francisco Black Chamber of Commerce, San Francisco, CA
- ✘ Southeast Alliance for Environmental Justice, San Francisco, CA
- ✘ Union Bank of California, San Francisco, CA
- ✘ Young Community Developers, Inc., San Francisco, CA

## Principal

Darryl Hewitt, Ph.D., is a behavioral scientist and expert in organizational behavior and development. His primary specialties are strategic planning, leadership development, executive coaching, board development and organizational change initiatives. He brings a wealth of experience having worked with a variety of organizations in the areas of management development, cultural change, organizational effectiveness and team development. Among his rich work experiences included leadership stints at the University of California, Board of Regents of the State University System of Florida, Florida A&M University, American Hospital Association, Miami Valley Hospital and the Akron Urban League. Dr. Hewitt lectures in the Graduate Program of Industrial Psychology at San Jose State University and in the Department of Health Services Administration at Saint Mary's College of California.

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